



APPLIANCE SERVICE PLAN PRICE LIST

3 YEARS TOTAL				
Retail Range	Code	Suggested Retail	Retailer Cost	Gross Profit
1 - 250\$	19P3A02	\$39.99	20.00	\$19.99
251 - 500\$	19P3A05	\$69.99	35.00	\$34.99
501 - 750\$	19P3A07	\$99.99	50.00	\$49.99
751 - 1000\$	19P3A10	\$119.99	60.00	\$59.99
1001 - 1,250\$	19P3A12	\$149.99	75.00	\$74.99
1,251 - 1,750\$	19P3A17	\$169.99	85.00	\$80.00
1,751 - 2,250\$	19P3A22	\$219.99	110.00	\$110.00
2,251 - 2,750\$	19P3A27	\$239.99	120.00	\$120.00
2,751 - 3,250\$	19P3A32	\$299.99	150.00	\$150.00
3,251 - 4,000\$	19P3A40	\$329.99	165.00	\$165.00
4,001 - 5,000\$	19P3A50	\$349.99	175.00	\$175.00
5,001 - 6,000\$	19P3A60	\$449.99	225.00	\$225.00
6,001 - 7,000\$	19P3A70	\$549.99	275.00	\$275.00
7,001 - 8,000\$	19P3A80	\$599.99	300.00	\$300.00
8,001 - 9,000\$	19P3A90	\$649.99	325.00	\$325.00
9,001 - 10,000\$	19P3A100	\$699.99	350.00	\$350.00
10,001 - 15,000\$	19P3A150	\$999.99	500.00	\$500.00
15,001 - 20,000\$	19P3A200	\$1,299.99	650.00	\$650.00
20,001 - 25,000\$	19P3A250	\$1,599.99	800.00	\$800.00
25,001 - 30,000\$	19P3A300	\$1,999.99	1000.00	\$1,000.00
30,001 - 35,000\$	19P3A350	\$2,399.99	1200.00	\$1,200.00
35,001 - 40,000\$	19P3A400	\$2,799.99	1400.00	\$1,400.00
40,001 - 45,000\$	19P3A450	\$3,199.99	1600.00	\$1,600.00
45,001 - 50,000\$	19P3A500	\$3,499.99	1750.00	\$1,750.00
50,001\$ - plus	19P3APL	8% of retail	4% of retail	4% of retail

5 YEARS TOTAL				
Retail Range	Code	Suggested Retail	Retailer Cost	Gross Profit
1 - 250\$	19P5A02	\$79.99	42.00	\$37.99
251 - 500\$	19P5A05	\$109.99	60.00	\$49.99
501 - 750\$	19P5A07	\$149.99	80.00	\$69.99
751 - 1000\$	19P5A10	\$199.99	105.00	\$94.99
1001 - 1,250\$	19P5A12	\$219.99	115.00	\$104.99
1,251 - 1,750\$	19P5A17	\$239.99	125.00	\$114.99
1,751 - 2,250\$	19P5A22	\$299.99	155.00	\$144.99
2,251 - 2,750\$	19P5A27	\$359.99	190.00	\$169.99
2,751 - 3,250\$	19P5A32	\$399.99	210.00	\$189.99
3,251 - 4,000\$	19P5A40	\$439.99	220.00	\$220.00
4,001 - 5,000\$	19P5A50	\$499.99	260.00	\$239.99
5,001 - 6,000\$	19P5A60	\$639.99	330.00	\$309.99
6,001 - 7,000\$	19P5A70	\$729.99	375.00	\$354.99
7,001 - 8,000\$	19P5A80	\$829.99	425.00	\$404.99
8,001 - 9,000\$	19P5A90	\$929.99	475.00	\$454.99
9,001 - 10,000\$	19P5A100	\$1,029.99	525.00	\$504.99
10,001 - 15,000\$	19P5A150	\$1,499.99	750.00	\$750.00
15,001 - 20,000\$	19P5A200	\$1,899.99	950.00	\$950.00
20,001 - 25,000\$	19P5A250	\$2,399.99	1200.00	\$1,200.00
25,001 - 30,000\$	19P5A300	\$2,999.99	1500.00	\$1,500.00
30,001 - 35,000\$	19P5A350	\$3,599.99	1800.00	\$1,800.00
35,001 - 40,000\$	19P5A400	\$4,199.99	2100.00	\$2,100.00
40,001 - 45,000\$	19P5A450	\$4,799.99	2400.00	\$2,400.00
45,001 - 50,000\$	19P5A500	\$5,399.99	2700.00	\$2,700.00
50,001\$ - plus	19P5APL	12% of retail	6% of retail	6% of retail

Minimum monthly registrations value equal to \$250 or more, are required with EXCELSIOR Appliance service plans . In the event there are not enough service plans registered to create a total value of \$250, the authorized Excelsior retailer will be invoiced the difference between their total registrations for the month and the \$250 minimum.

